



Calvert County NEWS

175 Main Street
Courthouse
Prince Frederick, Maryland 20678
Phone: 410-535-2003
www.calvertcountymd.gov

Board of Commissioners
Mike Hart
Tom Hejl
Pat Nutter
Evan K. Slaughenhoupt Jr.
Steven R. Weems

FOR IMMEDIATE RELEASE

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Contact: Heather Skyrn, Public Information Program Assistant
410-535-2003 Email: Heather.Skyrm@calvertcountymd.gov
Linda S. Vassallo, Director, Communications & Media Relations
410-535-2003 Email: Linda.Vassallo@calvertcountymd.gov

Grey Ops, LLC Inks Deal at Patuxent Business Park, Lusby, Md.

PRINCE FREDERICK, Md. – Nov. 1, 2018 – The Calvert County Board of County Commissioners announced today that Grey Ops, LLC will construct an approximately 18,000-square-foot office headquarters and manufacturing facility at Patuxent Business Park (PBP) in Lusby, Md.

Construction of the new facility for this tech-transfer company will begin in the second quarter of calendar year 2019 and will result in at least 10 new high-technology jobs for the county.

Grey Ops, LLC is a federal technology-contracting firm that specializes in the production and sale of a revolutionary blast mitigation technology called Silent Spring. This technology was invented and developed by the U.S. Navy out of the Naval Surface Warfare Center Explosive Ordinance Division in Indian Head. The Silent Spring solution “coats” the elements of an energetic substance, providing for a chemical explosion suppression without altering the molecular structure of the explosive charge thereby retaining the original integrity of the volatile compound.

“We selected PBP as a location for our company for a variety of reasons,” said Steve Luginbill, CEO for Grey Ops, LLC. “It is located in a federally qualified Opportunity Zone, which will result in additional investment in our tech transfer business; it is in a Calvert County Commerce Zone, which will result in lucrative tax credits; and it comes with the promise of an accelerated development review process, which means a reduced total construction timeline.

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Grey Ops, LLC Inks Deal at Patuxent Business Park, Lusby, Md.

Nov. 1, 2018

Page 2

“Testing on the Silent Spring product is complete and we look forward to opening this new facility where it will be manufactured,” Luginbill added.

“Grey Ops is a cutting-edge company doing high-level work that will be instrumental in transforming operations for the U.S. Navy and public safety officials,” said Calvert County Commissioner Mike Hart, who represents District 1 where PBP is located. “This is an excellent example of the type of business we are working to recruit to Calvert County.”

“I am elated that Grey Ops chose Patuxent Business Park as the home for its innovative work,” said Maryland Delegate Gerald “Jerry” Clark of District 29C. “It fits perfectly with the development goals for PBP and is a pivotal investment in the region.”

“This is a perfect example of Maryland being ‘Open for Business,’” said Mike Gill, secretary of the Maryland Department of Commerce. “Grey Ops is a Maryland-grown and Maryland-supported business with an innovative, new technology that will play a critical role in fighting the war on terror – both domestically and abroad. We are pleased they’ve chosen the Patuxent Business Park in Lusby as a place to put down roots and grow.”

“We are thrilled to welcome such a dynamic and important new business to the Patuxent Business Park,” said Kelly Robertson-Slagle, director of Economic Development for Calvert County. “The Grey Ops team will be a welcomed addition to our business community and we look forward to helping them grow and become a valuable and successful contributor to our economy.”

PBP is a 92-acre business campus designed to accommodate a variety of uses including Class A office and flex space. The park was created in 2002 through a partnership with the Maryland Department of Commerce, the Maryland Economic Development Corporation (MEDCO) and the Calvert County Board of County Commissioners. It was recently designated a federal Opportunity Zone and offers a number of additional incentives for businesses seeking to purchase land and build.

PBP is also a Calvert County Commerce Zone, a designation that extends tax credits to qualifying new and expanding businesses. The PBP Commerce Zone real property tax credit is calculated on the value of the qualifying, new construction. To qualify, businesses are required to construct new premises or expand existing premises. The real property tax credit is 50 percent in years one through five, the credit goes to 25 percent for years six and seven, then to 15 percent for years eight through 10 before expiring. The credit applies only to real property taxes imposed by Calvert County.

Grey Ops, LLC Inks Deal at Patuxent Business Park, Lusby, Md.

Nov. 1, 2018

Page 3

For information on the Calvert County Department of Economic Development and the many services the county offers the business community, contact the department at 410-535-4583 or 301-855-1880; or by email at info@ecalvert.com. For more information on Patuxent Business Park, visit www.patuxentbusinesspark.com. Like Calvert County Government on [Facebook](#).

EDITORS: Please direct questions about the project's construction and scope to Steve Luginbill, CEO, Grey Ops, at 301-442-4909 or Sluginbill@delvestmentgroup.com.

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Calvert County is Maryland's smallest county in land area with 213 square miles. It is home to more than 90,000 people and has one of the highest standards of living in Maryland. Major industries include defense contracting, information technology, tourism, energy, advanced manufacturing and administrative services.